Dealer & distributor programme

Territory pricing, demo support and technical back-up for distributors, retailers and integrators.

PRICE BANDS

Quoted by country and annual volume. Committed volumes unlock territory protection in writing.

DEMO & MARKETING

Demo units at cost, catalogues, posters and a loaner kit for trade shows; credited on the first order.

TECHNICAL BACK-UP

Named contact for channel planning, codeplugs and RMA handling. Dealer staff trained by video.

STOCK & LEAD TIME

Fast movers held in stock; 15-30 days for production orders; consolidated shipments available.

PAYMENT TERMS

30% deposit / balance before shipment. Three settled orders allow an application for 30-60 day terms.

NO ENTRY COST

No joining fee, no mandatory first stock. We start with market fit, then discuss price and territory.

APPLY

Submit the dealer application at www.hamxera.com/dealers.html with your company profile, target market and first-year volume. We reply within 3 business days.

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